

Earnings Highlights



Third Quarter Fiscal Year 2023

Highlights:

Completed Divestiture
of majority stake in Infrastructure Solutions Segment, on September 30, 2022

Robust Cash Flow Generation
has reduced net leverage at the end of Q3, FY2023 by 0.9x

Raising FY2023 Adjusted EPS Guidance
to \$4.05-\$4.25

Q3 FY 2023 by the Numbers⁽¹⁾

Sales	Reported Diluted EPS	Adjusted Diluted EPS	Cash Provided by Operating Activities (YTD)	Adjusted Operating Margin	Adjusted EBITDA
\$373.3M⁽²⁾	\$(0.97)	\$0.88	\$68.6M	14.3%	\$71.2M
↑ 176.3%	↓ 214.1%	↑ 3.5%	↑ 49.4%	↓ (150) bps	↑ 78.8%

Segment Results

Metal Coatings

Sales	Operating Income	EBITDA
\$158.3M	\$33.5M	\$41.9M
▲ 17.2%	▲ 1.3%	▲ 2.9%

Precoat Metals

Sales	Operating Income	EBITDA
\$215.0M	\$21.1M	\$34.4M

Total value returned to common shareholders YTD in FY2023

$$\begin{aligned}
 &\$12.7\text{M} \text{ in Dividend Payments YTD} + \text{No Common Stock Repurchases YTD} = \$12.7\text{M} \text{ Returned to Shareholders YTD}
 \end{aligned}$$

Visit www.azz.com/investor-relations for AZZ's fiscal year 2023 third quarter earnings release issued January 9, 2023, and the associated webcast presentation on January 10, 2023

(1) All amounts except EPS and Adjusted EBITDA represent continuing operations. See press release for a reconciliation of Non-GAAP measures to GAAP measures for Reported Earnings Results Quarter over Quarter
 (2) Excludes AIS sales of \$42.3 sales (reflected in discontinued operations)